



SharePoint Adoption

Exploit your investment with world class SharePoint adoption

Exploit the potential of SharePoint
Utilise a rapid user adoption programme
Effectively communicate the benefits
Enhance business-wide implementation



We drive technology adoption and transform business productivity by empowering business users

Kaleidoscope

Microsoft
Partner



Why do many SharePoint implementations fail?

Why do so many SharePoint implementations barely get off the ground?

1. SharePoint is implemented by IT but there has been no planning for adoption and training. SharePoint is implemented with other services but users simply don't know how to use them and go on using other more reliable forms of collaboration such as email, file shares, etc.
2. The implementation gets mired in legal, HR, or branding issues as users start to have the ability to create their own content. The organisation clamps down on the services that SharePoint can provide such as blogs, wikis, My Sites, etc. because they do not have a good model for managing the risk of employees contributing their own content.

How do we ensure this doesn't happen?

1. Increase the involvement of business stakeholders and users through effective communications.
2. Plan effective training, adoption and change management.
3. Develop support from executive champions.



The key barrier to capitalising on any implementation's potential for business improvement is getting business users to understand and embrace it. Without engaged business users adoption easily fails.

One of the most common complaints that I hear after an organization has adopted SharePoint is "We built it but nobody is using it"

Source – BinaryWave

Empower your organisation by driving adoption

Key stages for successful adoption:

Listen We seek to understand you, your business, your needs and what success looks like. Identify the fundamentals – this is not a tick-box audit!

Build Develop a customised programme to fit your audience, budget, time frame and objectives. Agree requirements and outcomes. Define groups and stakeholders. Create an adoption plan. Pilot.

Communicate Create and implement a multi-channel communications/change strategy to engage stakeholders, gain buy-in and drive adoption.

Enable Transform productivity with a tailored programme offering a choice of learning options and supporting materials. Quick wins, learning portals, blended coaching to specific users groups, measurement and evaluation. Continuous learning and improvement.

We blend communications, change and coaching.

Uniquely the three essential parts of successful adoption are brought together using a highly experienced team of professionals from subject matter experts, trainers, project managers, documentation and collateral creators.

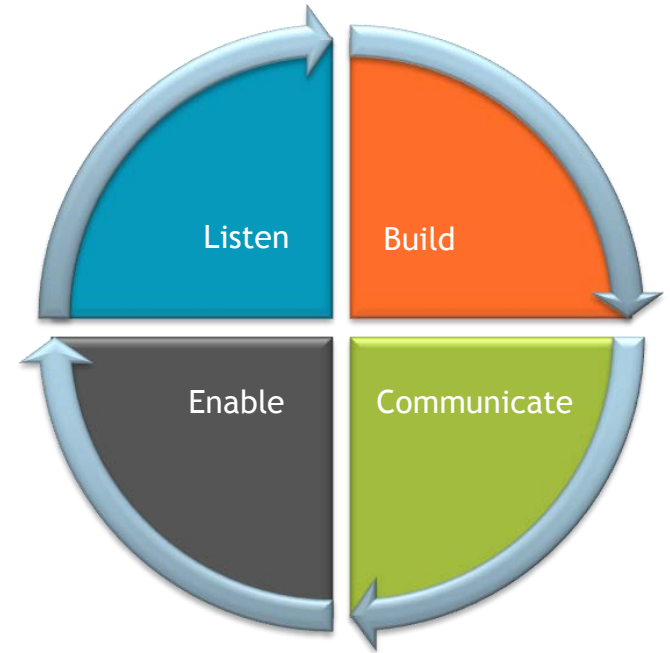


"Kaleidoscope's technology adoption experience and service offering was critical to the success of our SharePoint implementation."

Technology Adoption Framework

Our framework is a unique, collaborative and proven approach which ensures effective adoption and utilisation of new business processes and technology amongst employees.

1. Uses proven processes to guarantee success.
2. Blends communications, change and training into one straightforward process.
3. Simplifies budget management with transparency.
4. Minimises client downtime with regular open reporting to stakeholders.
5. Use of unique virtual services, learning portals and fully blended training.
6. Worldwide resource offers the same service globally.



Kaleidoscope transforms business productivity

With global rollouts to over 100,000 users at a time, including SharePoint, MS Office, Notes to Exchange, Exchange to Google Mail, LiveMeeting, BMC Remedy, common operating environments and more, Kaleidoscope continues to deliver outstanding technology adoption to some of the world's leading organisations.

We'd love to hear from you!

For more information on Kaleidoscope and how we help organisations like yours, email us at hello@kcct.co.uk or call 01932 334 900.